

See Why Discovery Toys Is Right For You



Discovery Toys

We believe playing with your children is the best investment a parent can make!

Your business is your own, build it with pride & on your own terms!

- ◆ When you represent Discovery Toys, your reputation is backed by 30 years of quality, service and education.
- ◆ As an Educational Consultant, you are respected and appreciated for empowering children and families with the best developmental products and information available.
- ◆ Design a schedule that works for you - based on your personal and family needs.
- ◆ Discover great tax benefits for running your home-based business - put more money in your pocket for working your way.

See how easy, convenient and efficient it is ... really!

- ◆ Pay yourself the day of the sale. Earn money when you like without waiting for a paycheck.
- ◆ Save time by shipping orders directly to your hostesses & customers. No bagging or delivery.
- ◆ Place your orders after your customers pay you. No need to tie up your finances in inventory.
- ◆ Offer customers the convenience of MasterCard, Visa & American Express. Your sales will be higher ... and the company pays the credit card fees!

Let us help you get started ... and grow!

- ◆ Our generous Hostess Rewards Program makes booking attractive & easy.
- ◆ The company pays the full cost of our Hostess Rewards program not you.
- ◆ With no territories for selling or recruiting, opportunities are everywhere.

Enjoy all the rewards ... personal & financial!

- ◆ The company provides exciting incentives all year long ... everything from short-term promotions to exotic vacations.
- ◆ Our generous compensation plan rewards your consistent sales & recruiting efforts with raises, bonuses & promotions and offers you a do-able path to the success you dream of.
- ◆ Our company is expanding in so many ways - new products - new markets - new opportunities. Our expansion means unlimited growth potential for you.

*This chart is based on Net Retail Value and assumes four hours are needed to plan, hold & close a party. This is the earnings of a starting consultant. You can also sell outside of parties such as on your website, to your friends, at fundraisers, etc. Selling as little as \$100 a month can entitle you to earn additional bonus checks.

When one of your party sales are..	Base Earnings	Additional Bonus Checks	Wages/hour
\$400	\$80	\$20	\$25/hr
\$600	\$120	\$30	\$37.50/hr
\$800	\$160	\$40	\$50/hr
\$1000	\$200	\$50	\$62.50/hr
\$1250	\$250	\$100	\$87.50/hr

Our leadership positions offer additional bonuses that can be earned in 2 months.



Just Ask Yourself These 4 Questions

1. Would I like to make a difference in children's lives?
2. Would I like to work flexible hours around my family's needs?
3. Would I like to be my own boss?
4. Would I like to increase my family's income?

If you answered "Yes!" to even one of these questions, please contact me about the great opportunities a career with Discovery Toys has for you.

Turn the page and find out about:

Reaping the benefits of becoming a part of the Discovery Toys family! Designing a business plan customized specifically for your lifestyle! Earning income that makes a difference to your family.

I hope you decide to join me. Together we can make a winning team and I would love to help you realize your dreams.

Customize Your Own Business Plan

For Unlimited Earning Potential

You decide how much time and energy you want to put into your business and what you want to get out of it. Any way you choose to work it, you'll be a welcomed member to our team!

WHICH PATH WILL YOU CHOOSE?

Leadership Opportunities	Casual Consultant
<ul style="list-style-type: none"> *Run your own home-based business *Devote the time needed to achieve your goals – about 10-12 hrs/week *Being consistent has many rewards *Earn \$1,000+ per month with opportunity for continued growth. (ask for more details) *Trips, prizes, recognition, tax benefits *Buy products at wholesale *Ongoing training and networking *Company pays for the Hostess Program and all the credit card fees! 	<ul style="list-style-type: none"> *Share product with friends & family, in home parties, and office set-ups. *Earn \$10-\$30 per hour (or more) to pay for college, vacation, orthodontist, soccer, dance, household bills, etc. *Set your own hours! *Get paid the day you sell! *Buy products at wholesale *Tax benefits of owning your own business *Your family will enjoy the products *Opportunity to increase your income!

Would you like to receive a REFUND on your kit investment, additional free products *AND* commission as well?

Ask me about our
Rocket Start Rewards Program.

Work for yourself, but not by yourself.
Build a successful business around your family.
Earn monthly bonuses that boost your income.
Make a positive impact on families and our future.

You Have Questions, We Have Answers!

1. What is Discovery Toys? We're a company dedicated to promoting the self-esteem of children, encouraging family interaction, and supporting entrepreneurs like you through the sale of the highest quality developmental products available.
2. What is the history of the company? In 1978, Lane Nemeth, a young mother and child care director, decided to make the educational toys she loved available to other parents. We have since grown into a nationwide company. Our line of developmental toys and games has also grown to include a collection of books.
3. I'm not a salesperson... will I fit in? Absolutely, you'll fit in! Many consultants have had this concern. Actually, in simply sharing the products with others, you'll be finding new customers. You'll find that the quality and benefits of our products speak for themselves.
4. You already have many consultants, is there room for me? Definitely! Many direct sales companies have as many as 400,000 reps. With under 30,000 consultants, industry experts consider us a 'ground floor' opportunity. Do you know many educational consultants with Discovery Toys?? *THAT'S* why we need more consultants!
5. How much will it cost to get started? We believe that anyone who would like to try Discovery Toys should be able to ... so you can start with just a small deposit (\$25) on your start-up kit of products. We also offer an early incentive program called Rocket Start which enables you to earn your kit for free while earning commission.
6. Are there any hidden start-up costs? You will need a few simple business supplies: a calendar, name & address stamp (or address labels), calculator, etc. Your kit comes complete with training manual, product information, order forms, catalogs & the products. You never need to carry inventory. We make it simple!
7. Do consultants have territories? No! You are free to sell and recruit anywhere in Canada.
8. How much do I earn? You can earn from 20%-28% profit on the net retail value of the products you sell in your first month. Plus, you can easily earn monthly bonus checks on your team's sales! When you become a manager your profit can increase to 35% plus earn even more with Manager bonuses, Leadership bonuses and Structure bonuses.
9. What support will I receive? Weekly company updates, newsletters, MP3 downloads, live and replay telephone conference calls, conferences & workshops are just a few of the networking aids that add up to a great support system. In addition, your local field leaders offer monthly meetings and trainings.
10. Are there Monthly Sales Quotas? No! Discovery Toys believes that this is your own business. As long as you place at least \$100 in orders every 6 months, you will remain active.
11. How soon can I get started? Today! Depending on where you live, your starter kit will arrive in 7 – 14 business days!

Call me TODAY!!